

Highly technical people person. Deeply relevant enterprise deployment expertise + shipping a business to 7-figure profitability (30x YoY topline) + now building agents for pure fun & love. Ring me directly, I welcome phone tag and generally move quickly.

## **Customer Operations** | Scale AI 2019 — 2020

- Created support@scale.com as founding field engineer and sole technical expert for GTM org: ran scripts on prod, built dashboards laying foundation for analytics team, created Zendesk, onboarded senior sales and success employees as headcount doubled.
- Led pre-sales pilots and post-sales execution on 3 flagship multi-million dollar opportunities (including GPT-3) launching new NLP products.
- Simultaneously with above, owned 10 enterprise machine learning accounts up to \$1M+ ACV on core 2D & 3D labeling products, drove multiple renewals and 2x upsells through strong relationships, domain expertise, and tight weekly project execution.

## **Founder CEO** | Senseg 2021 — 2023

- Built a working “Plaid + Venmo” stack for Ecuador, acquired pilot customers.
- Testified before National Assembly to pass a new Fintech Law for the country.
- Transitioned the team when we shut down, got all 5 of them better jobs.
- Raised \$280k and returned \$140k. Open-sourced the monthly updates.

## **Cofounder COO, CTO, CEO** | Shuffle.Dating 2023 — 2025

- Bootstrapped to \$1M/yr run-rate and 30% profit margins serving 50k+ customers.
- Zero to one: designed, built, deployed, and iterated on product.
- Automated ops, hired our entire team & empowered them to run day-to-day.

## **Tinkering** | sabbatical 2025 — present

- pushed Claude’s limits with computerfuture.me and much more, became cracked hacker.
- published bounded self-abstraction on top of epiplexity, rigorously extending agentic theory.
- gave away money and mentorship to poor founders around the world (andys.blog/grants).

## **MIT** | and early projects 2013 — 2018

- Ran U.S. Presidential Scholars for White House under Obama and Trump.
- Cofounding CEO of Lean On Me nonprofit, built team and \$50k initial fundraise.
- Vehicle engineering intern on James Webb Space Telescope, 3D printing team.
- Remote operated microfluidics on the Space Station, NASA paper coauthor.
- Graduated B.S. MIT Math with Comp Sci (course 18c) in 3 years.